

Ontological Coaching and Leadership in Action



Cape Town South Africa 2022

An experiential workshop on a
powerful new approach to
coaching and leadership



**Ontological
Coaching Institute**

Observing differently

ONTOLOGICAL COACHING AND LEADERSHIP IN ACTION

The Ontological Coaching Institute presents **Ontological Coaching and Leadership in Action** – a three-day workshop introducing a powerful new approach to personal and organisational coaching.

Join us for a profound learning experience that will allow you to:

- Engage with a powerful, highly effective approach to coaching and leading, capable of generating deep positive change
- Greatly increase your own ability and capacity for masterful living and action
- Lead authentically with greater influence and impact
- Develop more constructive and mutually fulfilling relationships in both your personal and professional life

“Theory without practice is foolish, practice without theory is dangerous.”

Ancient Chinese Philosophy

INTRODUCING A UNIQUELY POWERFUL APPROACH TO LEARNING, LEADING AND COACHING

Ontological Coaching is an extraordinarily powerful methodology for generating real change at the individual, team and organisational level. It is highly effective because it is based on a new practical understanding of the power of language, moods and conversations for sustainable behavioural and cultural change.



Ontological Coaching focuses on our **Way of Being**, which is a dynamic interrelationship between three areas of human existence – **language, emotions and body**. Way of Being contains our often deep-seated perceptions and attitudes and is the underlying driver of our behaviour and communication. Ontological coaching has a holistic orientation that respectfully generates learning in all three areas of language, emotions and body as the catalyst for substantive and sustainable change.



WORKSHOP CONTENT

The workshop is interactive and highly experiential and includes coaching practice.

At the end of the workshop, you will be able to:

- Understand the conceptual framework and principles of Ontological Coaching
- Understand how specific linguistic actions shape reality and how they can be used effectively in coaching to shift behaviour
- Apply a different and deeper approach to the role of listening in coaching
- Understand the pivotal role of moods and emotions in coaching for deep and sustainable change
- Recognise, work with and shift the ways moods and emotions impact on communication, behaviour and performance
- Observe and work with the interconnection between basic moods, body posture and language

WHO WILL BENEFIT FROM ATTENDING THIS WORKSHOP?

Ontological Coaching and Leadership in Action is highly applicable for:

- Existing and aspiring coaches
- Organisational consultants, leaders and managers
- Professionals operating in highly people-focused environments
- Individuals interested in substantive personal development

Completing this three day workshop is a necessary pre-requisite for joining the 18 month Certified Ontological Coaching and Leadership Program.

ICF APPROVED COACH EDUCATION

This workshop is recognised by the ICF as 24 Continuing Coach Education Units (CCEU) in Core Coaching Competencies.

ABOUT THE ONTOLOGICAL COACHING INSTITUTE

The Ontological Coaching Institute (OCI) is an international educational, coaching and consulting company specialising in the development of coaches, leaders and managers. As one of the most highly regarded coach training schools in the Asia-Pacific region, the OCI specialises in a powerful and highly effective methodology called Ontological Coaching. Whilst there is substantial intellectual foundation to Ontological Coaching, the OCI's coach training programs are highly practical and 'hands on'.

Alan Sieler is the founder and Director of the Ontological Coaching Institute. As a world leader in ontological coaching he has written extensively on the relevance of Ontology to living, working, learning and coaching. Alan focuses on the communication processes that build a collaborative and high performance organisational culture. His work as a consultant, workshop leader and executive coach is solidly grounded and highly engaging.

KAREN WHITE

Karen White has focused on Executive Coaching and Leadership Development work for the past 10 years, as well as coach development and training. A key focus has been on building collaborative partnerships with leaders in the coaching industry internationally in order to add value to the South African market place and to grow the skill and professionalism of coaching.

Karen White and Erma Steyn work with individuals, teams and organisations, supporting people to achieve the results they want and enabling them to be their best selves. They have worked with blue chip companies locally, in Africa and internationally. Karen is an ICF Master Certified Coach and Erma a Professional Certified Coach.

WORKSHOP DATES & FEES FOR 2022: CAPE TOWN, SOUTH AFRICA

WORKSHOP DATES	WORKSHOP TIMES	STANDARD WORKSHOP FEES (excl. VAT)	EARLY BIRD DISCOUNT (excl. VAT)
31 Jan – 2 Feb 2022	8.30am – 5.30pm Daily	R10,500	R9,900 payable in full by 17 January 2022
10 – 12 August 2022	8.30am – 5.30pm Daily	R10,500	R9,900 payable in full by 27 July 2022
2 – 4 November 2022	8.30am – 5.30pm Daily	R10,500	R9,900 payable in full by 19 October 2022

VENUE: Old Mutual House, 33 Klaassens Road, Constantia, South Africa

REGISTRATION FORM: ONTOLOGICAL COACHING AND LEADERSHIP IN ACTION WORKSHOP

PLEASE RETURN COMPLETED FORM TOGETHER WITH PROOF OF PAYMENT BY EMAIL TO:

karen@toci.co.za

WORKSHOP DATES FOR 2022:

Please tick required dates

31 January – 2 February 2022

10 – 12 August 2022

2 – 4 November 2022

VENUE: Old Mutual House, 33 Klaassens Road,
Constantia, South Africa

Name: _____

Address: _____

Town/City: _____

Postcode: _____

Home Phone: _____

Work Phone: _____

Mobile: _____

Fax: _____

Email: _____

I wish to pay (please tick)

(All pricing excludes VAT)

EARLY BIRD FEE: R9,900

(payment to be received in full by specified date)

STANDARD FEE: R10,500

I require an invoice for (please tick)

EARLY BIRD FEE

STANDARD FEE

Please provide invoicing details below:

Company Name: _____

Contact Person: _____

Address: _____

Email to: _____

VAT Number: _____

PAYMENT METHOD BY EFT TO:

Account Name: Ontological Coaching Institute

Bank: First National Bank

Account Number: 62812276683

Branch Code: 20-14-09

REF: Please insert your name or company name as a reference.

REGISTRATION CANCELLATION POLICY:

- Full refund less 15% administration fee for cancellation 31 days or more before workshop date.
- 50% refund for cancellation 16-30 days before workshop.
- No refund for cancellation less than 15 days before workshop.
- Returning a completed registration form and payment of your course fees will be deemed an acceptance of the course booking and cancellation policy.

FOR ENQUIRIES AND FURTHER INFORMATION:

Please contact:

KAREN WHITE at Ontological Coaching Institute

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Email: karen@toci.co.za



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Ontological Coaching Institute
Corporate & Personal Transformation
www.ontologicalcoaching.com.au